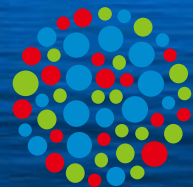


WHY PORTUGAL



aicep Portugal Global

RECENT TRACK RECORD



Strengthens R&D capabilities with new engineering design centre in Porto



Mercedes-Benz

Opens a Digital Delivery Hub in Lisbon

SIEMENS

Opens its "Cyber Security Operation Centre" in Lisbon



Opens its TV Hub, Competence Centre for Next Generation Television, in Lisbon



New IT development centre in Porto



Opens a second Delivery Centre in Portugal



Opens an IT hub in Porto to support Euronext activities

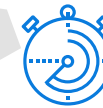


Opens its New Technology Hub in Lisbon

NEARSHORE LOCATION



Same time
zone as UK
and Ireland



3 hours
difference
from Moscow



1 hour
difference
from Central
European Time



3 hours
difference
from São Paulo



**Nearest
European**
country to the US
and Canada



COMPETITIVENESS & BUSINESS ENVIRONMENT



aicep Portugal Global

COMPETITIVENESS

2017/2018
190 Countries

DOING
BUSINESS
REPORT

#29



2017
139 Countries

FORBES BEST
COUNTRIES FOR
DOING BUSINESS
RANKING

#19

Forbes

2017
127 Countries

GLOBAL
INNOVATION
INDEX

#31

INSEAD
The Business School
for the World®

WIPO



2017/2018
137 Countries

THE GLOBAL
COMPETITIVENESS
REPORT

#42

WORLD
ECONOMIC
FORUM

**PORTUGAL
IS BOOSTING
ITS COMPETITIVENESS
AND ATTRACTING
NEW BUSINESSES**



INVESTMENT TRACK RECORD

INDUSTRIAL INVESTMENT : NEW AND EXPANSION

SAKTHI



New industrial unit of Sakthi Portugal, a foundry producing automotive safety-critical components in nodular iron

GMD



New industrial unit of GMD group, high pressure die casting components for automotive industry

MECACHROME



New industrial unit for manufacturing titanium parts for aircraft engines

TESCO-METTS



Expansion of existing plant to produce new components for electric vehicles

HOWA TRAMICO



First industrial unit of Howa Tramico in Portugal to produce automotive components: products for heat-and sound-proofing

BOSCH



Bosch car multimedia strengthened its business with 55Mn Eur investment in R&D activities

EBERSPÄCHER



Eberspächer opens exhaust technology plant in Portugal

INVESTMENT TRACK RECORD

ATTRACTIVE AND RELIABLE INVESTMENT DESTINATION

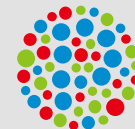
M & A OPERATIONS

Energy, Renewable Power Assets, Telecommunication, Bank, Insurance, Hospitals, Water Sectors, Electricity Grid, Electronics Products, Wood-based Materials, Airport Infrastructure, Port Terminals, Pharmaceutical, Cloud Services, Tourism, Semi-conductor, Packaging.





COMPETITIVE ADVANTAGES



aicep Portugal Global

MARKET

PORTUGAL IS AN OPEN DOOR
TO **EUROPEAN MARKET** (500 MILLION PEOPLE)
AND **PORTUGUESE SPEAKING COUNTRIES**

Portugal is
a **founding
member**
of the Euro.



Portuguese
Exports of Goods
EU
74,1%
2017

260 MILLION



PORTUGUESE
SPEAKING
CONSUMERS

- › Portugal
- › Brazil
- › Cape Verde
- › East-Timor
- › Mozambique
- › Angola
- › Sao Tome and Principe
- › Equatorial Guinea
- › Guinea Bissau

TALENT

HIGH-LEVEL TALENT. FLEXIBLE. COMMITTED.

ENGLISH PROFICIENCY INDEX 2017

Portugal is **high**
proficiency

#18

out of 80 countries

Source: Education First, English
Proficiency Index 2017



2 SCHOOLS IN FINANCIAL TIMES RANKING TOP 25

European Business
School Rankings 2016
FT.com Business
School Rankings

Source: European Business School
Rankings 2016 FT.com



EDUCATION

#12 Ease of finding **Skilled**
employees

#21 Availability of
scientists and
engineers

#25 Quality of
Management schools

Source: The Global Talent Competitiveness Index 2017.
118 countries
INSEAD, Adecco Group, Human Capital Leadership Institute

INSEAD

The Business School
for the World®

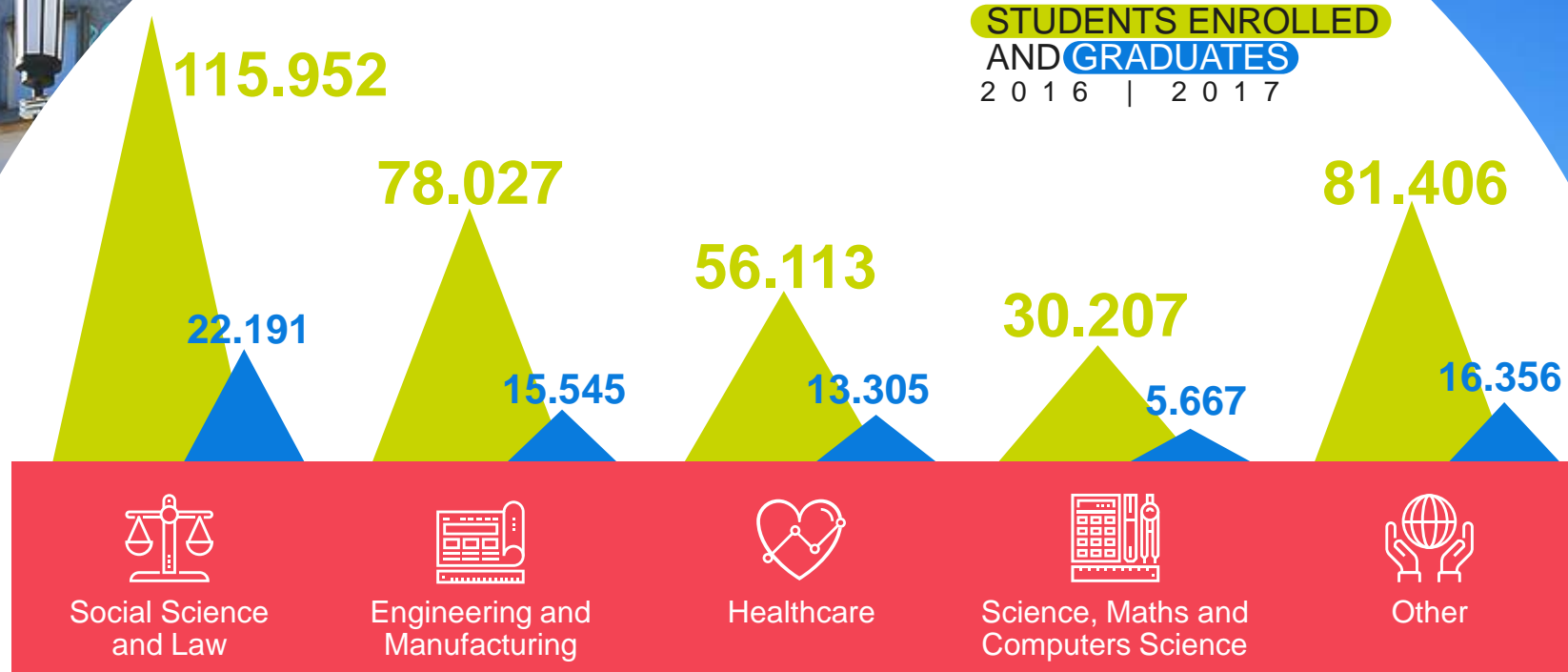
THE ADECCO GROUP

human
capital
leadership
institute

TALENT

IN HIGHER EDUCATION INSTITUTIONS BY FIELD OF STUDY

STUDENTS ENROLLED
AND GRADUATES
2016 | 2017



Portugal

TALENT INTERNATIONAL BENCHMARKING

WHAT COMPANIES SAY

SIEMENS

“Portuguese people are result-oriented. If they have a problem, they deal with it. Here, workers don’t head home right when their shift ends. There is also a stable environment – inflation and salaries – and a good match of high tech and low cost.”

*Peter Haendel,
Chief Financial Officer,
Siemens Portugal*

VESTAS

“Vestas already leads the industry in R&D investments and by establishing an additional engineering design centre, we strengthen our R&D capabilities through the broad pool of talent available in the Porto region.”

*Anders Vedel,
Executive Vice President and CTO
Vestas*



SKILLED
LABOUR RANK

#20



LANGUAGE
SKILLS

#14



MANAGEMENT
EDUCATION

#12



UNIVERSITY
EDUCATION

#17



SCIENCE IN
SCHOOLS

#20

INNOVATION

PORTUGAL IS A TOP COUNTRY IN
PROVIDING TECHNOLOGICAL SERVICES



AVAILABILITY
OF LATEST
TECHNOLOGIES

#20



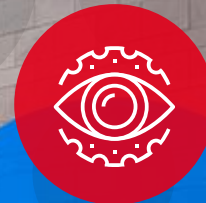
FIRM-LEVEL
TECHNOLOGY
ABSORPTION

#28



FDI &
TECHNOLOGY
TRANSFER

#15



QUALITY OF
SCIENTIFIC
RESEARCH
INSTITUTIONS

#22



UNIVERSITY-
INDUSTRY R&D
COLLABORATION

#36

WORLD
ECONOMIC
FORUM

GLOBAL
COMPETITIVENESS
REPORT 2017-2018
(137 COUNTRIES)



BOSCH

“ Today, the company has one of the largest dedicated R&D teams in Portugal, with over 500 highly qualified engineers working both on hardware and software solutions in Aveiro, Braga and Ovar. In this way, **Bosch stands not only for Made in Portugal but also for Invented in Portugal.** ”
July, 2017

INNOVATION

PORTUGAL IS A BOOMING ECOSYSTEM FOR STARTUPS



Artificial
Intelligence

Agentif ai



Unbabel



AI & AR

abyssal



e-Commerce

FARFETCH



uniplaces



IoT

CODACY

prodsmart

VENIAM
THE INTERNET OF MOVING THINGS



Robotics

Follow
Inspiration

OceanScan
Marine Systems & Technology



Fintech

feedzai

A Forbes top 50
Fintech companies
for 2018

JAMES

INFRASTRUCTURES

TRANSPORT

Portugal is the
13th country in the
world with **better**
infrastructures



GLOBAL
COMPETITIVENESS
REPORT 2017-2018
(137 COUNTRIES)

Quality
of Roads



#8

#4
Europe

Quality
of Railroad



#31

Quality of
Air Transport



#29

Quality
of Ports



#25

ALL MAINLAND SEAPORTS ARE
CONNECTED TO THE RAIL NETWORK
ONWARDS TO **SPAIN AND CENTRAL
EUROPE**

INFRASTRUCTURES

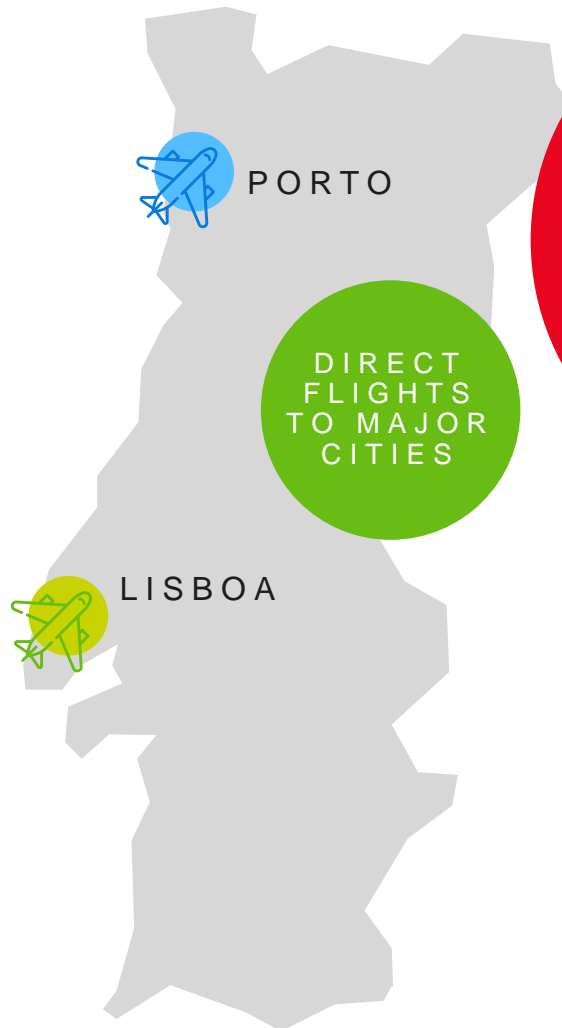
INTERNATIONAL AIRPORTS

PORTO
68 CITIES

with direct flights.

LISBON
110 CITIES

with direct flights.



**NUMBER
OF WEEKLY
FLIGHTS FROM
LISBON &
PORTO TO**



195 LONDON
094 FRANKFURT
284 PARIS
110 GENEVA
187 MADRID
052 MUNICH
013 MOSCOW



INFRASTRUCTURES

BROADBAND & CONNECTIVITY



CRITERIA

RANKING

Connectivity

#10

Integration of Digital Technology

#9

EUROPE'S DIGITAL PROGRESS REPORT 2017, EU

Communication Technology

#10

Digital/ Technological Skills

#14

WORLD DIGITAL COMPETITIVENESS RANKING 2017, 63 COUNTRIES



ATTRACTIVE *INCENTIVES*



PRODUCTIVE
INVESTMENT

TAX-CREDIT
FINANCIAL
SUPPORT



R&D
INVESTMENT

TAX-CREDIT
FINANCIAL
SUPPORT



JOB
CREATION

TAX
EXEMPTION
GRANT



AND: EXPATS TAX REGIME (Flat Rate For Income Tax Of 20% For 10 Years)

QUALITY OF LIFE

GLOBAL PEACE
INDEX 2017
163 COUNTRIES

#3

PORTUGAL

Portugal is a good location for investments but also **A GREAT PLACE TO LIVE AND ENJOY**. Stable, sunny, with unique nature, rich leisure and cultural amenities, and with high quality healthcare facilities.

BLOOMBERG PURSUITS

Where to Go in 2017

Jan. 4th 2017

The 20 destinations that will be especially hot this year

“**Portugal’s** position in the pantheon of European tourism has shot from “obscure” to “over-the-top,” and Lisbon, the charm-packed capital, is poised to keep climbing”

THE HUFFINGTON POST

“Top 10 Countries With the Best Weather and Climate”

Aug 08, 2016

Portugal: “the country is considered the third most welcoming country for expats overall and ranks fifth in both, the Quality of Life and the Ease of Settling In Index”

THE GUARDIAN

“Sun, surf and low rents: why Lisbon could be the next tech capital”

Saturday 29 October 2016



World's Leading
Tourist Board



AICEP

**INVESTMENT
PROMOTION
AGENCY**

**TRADE
PROMOTION
AGENCY**

**ONE-STOP SHOP
AGENCY**



AICEP was recognized as top investment promotion agency in National/Western Europe in the 2017 Best to Invest Top IPA Awards. Source: Site Selection Magazine



AICEP is one of the Top 10 Investment Promotion Agencies that best responds to requests from investors. Source: World Bank



INFORMATION



CONTACTS



INCENTIVES & GRANTS

LOCATION

To help you finding the site that suits your project, AICEP will introduce you multiple location alternatives and will bridge you with utility suppliers

HUMAN RESOURCES

To support in the search of human resources and professional training, bridging contacts with Portugal's employment authorities and schools

BUSINESS PARTNERS

AICEP will promote contacts with local suppliers and business partners that add value to your project.

INCENTIVES

AICEP will analyse your eligibility to innovation, R&D, production and employment incentives

PORTUGAL

**THE RIGHT CHOICE.
THE RIGHT TIME.**



PORTUGALGLOBAL.PT



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